

USA Dance Inc

March 15, 2012 Minutes

Board Members Present: Sylvia Rose, Robert White, Gail Mays, Nastasya Hnat, Pam Vaughn, Marsha Frommel

Guest: Tim Hnat

Meeting held at McWherter Senior Center; started at 6:30pm.

Minutes: February minutes were read and approved.

Financial Report: February Financial Report was read and approved.

Berclair YTD: -\$239.00

Dance Memphis: Net income -\$178.06 with 132 attendees. YTD -\$79.30

YTD Income: -\$498.30

Assets and Liabilities YTD: \$13,826.41

We are currently having some compliance issues with not putting cash into the account which could hurt our non-profit status. Someone is going to have to go to an audit. We should be writing checks for all disbursements instead of handing out petty cash.

It has been decided that Gail will pay everyone out of her own pocket and then fill out an expense report and reimburse herself by check. It has also been decided to make an invoice for Karen and Jackie.

We owe Matt \$279 for storage rental, but he doesn't have an invoice. It has been decided that Gail is going to make an expense report and tell him to keep up with it and forward his invoices for the future.

Dance Director's Report:

March dance review: There were 103 attendees for a profit of \$186.07. 1 person did not sign or pay. Matt did pay. The quality of the music was good. We will continue to use Matt as a back up as Charles continues to get equipment. The waltz mixer went well. There was an issue of Gerry Mills wanting to play his own music during the dance, but Matt took care of it.

April dance: Gail will email the floor plan that we want to use every month to ensure that the tables are set up the way we want them. The flyer (designed by Sylvia) approved. We will need the regular amount of food.

Decorations Report:

Photos Report:

Robert has a few photos and will get more from other people. Dena is expected to be at the next dance.

Membership Report:

Berclair Report:

February lessons had a total of 46 attendees with a loss of \$249.00 for the month. Numbers have improved for March. Berclair broke even the first Sunday and showed some profit the second Sunday. Frank's classes are going well.

Joseph is teaching in April: Tango and Foxtrot. Frank will be doing a couple of performances, most likely June and July.

Robbie is teaching Waltz and Tango in May and will also be performing in May.

Eric is teaching Swing and Waltz in June.

It has been decided to do one mixer when there is an exhibition and two when there is not.

Publicity Report:

Sylvia will send the flyer to the Commercial Appeal and to Gordon for GoMemphis. Robert will email it out.

Volunteer Report:

Website/Social Media Report:

We are dropping the Twitter feed. Sylvia has been taking care of the Facebook group. Nastasya will be creating a new calendar and placing it on the website since the old calendar is still not accessible.

New Business:

We have been invited to participate in Downtown Alive, but decided to not take part.

The domain name needs to be renewed. Gail will forward everything she has to Nastasya.

Pam has written up an official admissions policy that will be given to Jackie that she can refer to when there are questions. It was read and approved. (See attached.)

There has been some trouble with some of the Berclair neighbors. MLGW will be installing a light outside at no charge to Berclair.

Meeting was adjourned at 8:25pm.

Respectfully submitted by Nastasya Hnat, Secretary.

USA Dance Inc

Greater Memphis Area, Chapter 2012

Admission Policy

Member price is normally \$3 less than the non-member price for admission.

Member price is available to out of town USA Dance members.

Student price is normally one-half of the either the adult member price or non-member price based on whether the student is a member or not.

Free admission is granted to the Board of Directors, Berclair instructors, and designated individuals who provide services to the chapter.

Free admission is available one time to new members according to Board policy.

Free admission is granted to performers and their coach and the two individuals labeled as "Webmaster."

Individuals who are associated with the performers may come in to watch the performance without paying as long as they leave after the performance.

When there is a band, admission price will increase by \$5 for adults and \$2.50 for students.

When there is a band, there are no free admissions except for the two labeled "Webmaster", the performers, and their coach.

Annual price for the Mavis Stanley Memorial Ball will be the same for all attendees. Fees will be determined by the Board of Directors each year.

Free admission is not available to individuals who are not dancing for reasons of disability or injury or those who do not know how to dance. This is in keeping with the policy of other dance associations and activities in the area. It allows the Chapter to provide food and seating for such individuals.