

USA Dance, Inc
Greater Memphis Chapter
Chapter # 2012

November 14, 2019 Minutes

Board members present: , Gail Mays, Dena Richardson, Howard Glatstein, Larry Moore, Sylvia Rose, Pam Vaughn, and Robert White.

Guest present: Nastasya Hnat

The meeting was held at the home of the President, Robert White and called to order at 6:05 pm by Robert White. No conflicts of interest were noted.

Minutes: Motion to accept the minutes of the July meeting by Pam and seconded by Sylvia. Motion passed.

Treasurers Report: Pam

Berclair: For the month of October - Income and Expenses \$536; zero profit; YTD: \$879.00, profit from Berclair lessons.

Dance Memphis October: month summary is: Net loss of (\$601.01), 76 attendees; YTD net profit for the monthly dances -\$1,324.18

YTD Income Statement thru October- Total Revenue - \$15,071.06 Total Expenses -\$13,117.63; Net Income: \$1,953.43

Balance Sheet as of October 31, 2019: Assets YTD - \$11,993.80 and Liabilities/Capital YTD - \$11,993.80.

Moved to accept the financial by Jane and seconded by Larry. Passed

Dance	Directors	Report:	Gail
November Dance 64 or 65 attendees. Issue with a couple where only husband was registered as a member. Appears that a problem has occurred before where a couple renews, but only one of the couple is recorded. Robert will check with national. Total receipts a loss of (\$22.13)			

Dance Plans: No Special theme for December, but Kathy's kids will perform so there will be more people.

There was extended discussion about lighting and tables at the dance. It was reaffirmed that Gail would be the voice of the Chapter with Amy.

Gail said that we do have contracts with the Band for April and October for the band assuming that the band continues to exist. However the contract does have a clause allowing either party to cancel.

Kathy's Kids are set to perform at the first break in December. Kathy was asked if she and John could do something at the second break and she said yes.

A discussion was had as of the number of tables. It was decided that without special information, only 12 tables will be set up. For this dance it was decided to have 13 tables in case the kids wanted to sit.

A discussion was had of the menu. A general discussion was had as to what members would bring with Pam sending out a final list in the email.

Publicity: Sylvia

Sylvia reported on an item in the GT news. Information went out through facebook, the website, as well as a montage for the newsletter. It was also placed in the Memphis Flyer digital edition.

It was also discussed as to how the Chapter can work with the studios and others in the dance community to support each other so as to grow dance in Memphis.

Music: Nastasya

Will use the same Christmas dance list from last year.

Decorations: Jane said that we will have decorations and that she would get them there.

Photos: Tim will be there to take pictures.

Membership Report: Robert reported that 13 renewals and we stand at 85 members, no new members.

Berclair: Sylvia says we are doing really well. First week at Berclair had 15 in first class 14 in second. 29 total students with one guest who won a free class at a Halloween party.

Had 25 in the second week. Netted \$102 for two weeks.

Said that we need to add some different classes so to attract new students.

No classes in December. Arman will teach in January.

Volunteers: Jane said that getting people to do special events is getting difficult and suggest that we wait until spring for this kind of outreach. She says that she can find places to go, but the problems is getting chapter members to go.

The Event at the Village at Germantown was a success with four couples from the Chapter attending. A discussion was held as to how to get some to these residents to come to our dance.

The Expo got quite a bit of attention and several people got information. Fernando did a great job to help the chapter in the absence of the Lybanons. He charges 250 for a 2.5 hour dance. The expo was 5 hours plus hours the day before for set up. He absolutely refused to take any payment.

It was resolved that Fernando and Wanda free admission to all of our dances for the next 12 months. Larry moved that the resolution be passed, Pam seconded and it was unanimously passed.

Webmaster Nastasya is dealing with a hard drive crash. There will be a board only page where all of the minutes will be kept and all board members will have a password. There is a link for board members on the webpage.

Old Business: Election:

Nastasya says that we had 34 votes which is about par, no one wanted a paper ballot this year. Robert, Sylvia, Leo, Dena were elected, with write ins for Pam and Gail. Leo would be notified.

It was also mentioned that Dave from Avent's band with members who plays in the Rhodes Jazz band might be available.

It was moved by Larry to accept the election report Pam seconded. Motion passed.

By-laws Larry reported that our bylaws are almost totally in line with the national bylaws chapter 12 for social dance clubs. He points out that it appears that the main focus of the national chapter is promoting and supervising competitive dancing. There were no conflicts. The only difference between our local chapter and national is in the area of electronic votes. Our chapter provides that the vote be ratified at the next meeting while the national does not.

New Business:

Camilla met with Robert and Pam to donate some money to the chapter. She gave \$825 to pay for people who usually don't normally come to the dance. Guest tickets were passed out to be given to these prospective dancers. A detailed discussion was had regarding the use and accounting of the tickets.

Larry moved to accept this promotion and give it a 4 month trial period up to the April dance to be reviewed at that time. Seconded by Howard. Motion Passed.

Adjourned: 8:14