

USA Dance, Inc.
Greater Memphis Chapter
Chapter #2012

February 14, 2019 Minutes

Board members present: Lee Bodeen, Robert White, Pam Vaughn, Kaitlyn Bass, Darryl Nowag, Jane Hester, Larry Moore and Doyle Caldwell

The meeting was held at McWherter Senior Center and called to order at 6:00 p.m.
No conflicts of interest with the proposed agenda were noted.

Minutes: Some minor corrections were made to the minutes. Motion to accept as corrected by Darryl, second by Doyle, motion passed.

Financial Report: The financial report was read and approved. See attached Report.

Dance Director's Report: a. February Dance – Pam reported that there were 109 attendees. It was noted that there may have been more as Fred Astaire did not have a list, nor possibly listed all of their dancers. Robert commented that it was a good dance given the weather.

March dance would have a St. Patrick's Day theme. Pam started a list of food items to be brought to the dance with emphasis on anything green

Publicity Report

- [1] Performance - Jorja and Ben will perform during the dance.
- [2] Doyle pointed out that Jorja wanted her newer picture used for promotions.

Music: Pam

The plan is to use the same playlist from last year with the suggestion that a Celtic waltz be played.

Decorations:

Jane agreed to pick up the decorations.

Photos:

It was reported that Tim will be available for pictures except for the April dance.

Membership Report: Doyle

92 active members
17 renewals 0 new members

Dance	2	"	2	"
[Prior]	3	"	0	

There was a discussion as to how to bring in new members. Suggestions included announcing and inviting membership at the Berclair lessons, and at the monthly dance.

Berclair Report: Lee

So far Berclair was breaking even.

Volunteer Report: Jane

There was discussion of an outreach performance for a Senior Citizens group [Salince ?] possibly on March 14 from 3:30-4:30. Robert said that he could bring a boom box and CDS

Webmaster Update: Robert

Natasha reports that she could set up a password protected page for board members on the website.

Old Business:

Kaitland reported it was too late to start the ballroom dance lessons in the school this year, but that this was a good time to start working for next year. Possibly focusing on a few specific schools.

Houston was suggested, and Robert volunteered to contact the school to discuss possible options.

Robert also reported that we did not get the Chapter of the Year award but will be receiving a Plaque.

New Business:

Robert suggested an outreach program with McWherter.

There was general discussion about the Tea Dance as the Shriners are looking for a new location.

The meeting was adjourned at 6:58

Respectfully submitted by Larry Moore, Secretary

**USA DANCE CHAPTER 2012
INCOME STATEMENT
Through January 31, 2019**

REVENUES:

Dance Memphis Income	\$	809.00	
Special Event		0.00	
Berclair Income		630.00	
Beverage Income		17.81	
Chapter Rebate		0.00	
Donation Income		0.00	
Interest Income		0.00	
Other Income		<u>0.00</u>	
Total Revenue			\$ 1,456.81

EXPENSES:

Rent Expense	\$	321.00	
Instructor Fees		480.00	
Temporary Help		100.00	
Dance Supplies		37.01	
Food Expense		40.39	
Music Expenses		50.00	
Postage and Shipping		0.00	
Promotions and Publicity		0.00	
General Supplies		0.00	
Miscellaneous Expense		5.00	
Printing and Publications		0.00	
Charitable Contributions		<u>0.00</u>	
Total Expenses			<u>1,033.40</u>
Net Income/(Loss)			<u><u>\$ 423.41</u></u>

**USA DANCE CHAPTER 2012
BALANCE SHEET
As of December 31, 2019**

ASSETS

Current Assets

Cash on Hand	\$ 190.00
First Tennessee Checking	9,191.25
First Tennessee Savings	<u>1,082.53</u>

Total Current Assets \$ 10,463.78

Property and Equipment

Equipment	2,338.02
Accum. Depreciation - Equip	<u>(2,338.02)</u>

Total Property and Equipment 0.00

Total Assets **\$ 10,463.78**

LIABILITIES AND CAPITAL

Liabilities

Memberships Payable	<u>\$ 0.00</u>
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Total Liabilities 0.00

Capital

Retained Earnings	10,040.37
Net Income/(Loss)	<u>423.41</u>

Total Capital 10,463.78

Total Liabilities & Capital **\$ 10,463.78**